



# Real estate economics **SEARCHMANDATE**



## Real estate economics - **SEARCHMANDATE**

Freehold flats | Single family houses | Villas | Multi-family houses | Residential & commercial properties | Gastronomy | Agriculture | Building land

An essential part of the real estate offer presents itself today on the most different national and international Internet platforms, on the Websites of the professional mediators as well as sporadically in the print media. Extraordinary objects in terms of macro/micro location, architecture, infrastructure or price/performance ratio are repeatedly traded and sold in an anonymous or internal "circle" or very shortly after the start of marketing. The successful purchase of such properties is only possible with in-depth local insider knowledge and practically exclusively via personal networks.

This is exactly where our well thought-out and successfully applied service "The Search Order" comes in. We differentiate between "non-listed objects" and "listed objects". What both have in common is that we define the main characteristics (location) and the parameters (object) together in a first meeting and record your needs and wishes. In the first phase, we then carry out the very time-consuming field and desk research for you. The successful passing through of the next phases should finally lead to a successful conclusion. We would be pleased to inform you in a personal conversation about all concept details, about the necessary test procedures and actions as well as about the cost-benefit ratio.

### **Recommendation**

In any case, compare the conventional way of direct contact with sellers and brokers with the variant of issuing a search request, especially for "non-listed objects". Within the scope of the search order, the risks are minimized on the one hand and the economic goals optimized on the other.

We show you properties which you will hardly ever learn about on the conventional real estate market. We support you with your ideas and remain personally committed to our clients for over 50 years, even after the purchase.